



enterprise

registered training organisation

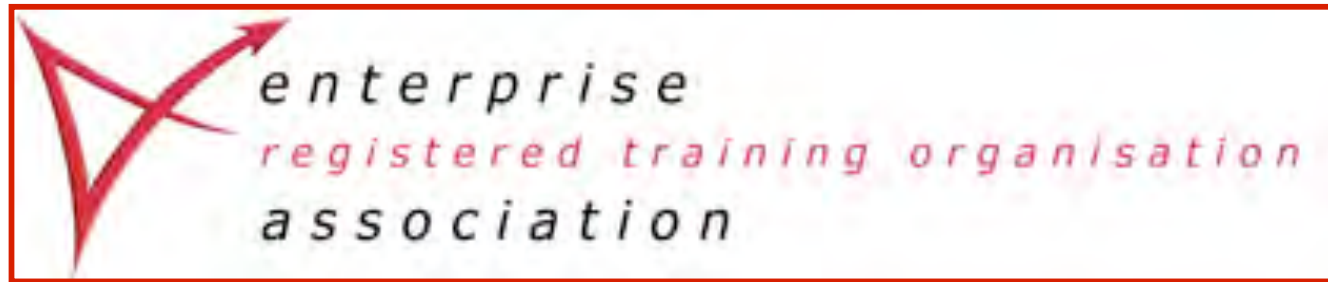
association



Expanding Australia's skills base

The ERTO contribution

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ERTOA



- ✓ Established in October 2006
- ✓ Purpose
 - To support and assist the member enterprise RTOs and their staff to operate effectively and efficiently
 - To provide formal representation and promote the interests of member enterprise RTOs
- ✓ Over 40 members, employing over 1 million Australians (1 in 10 working Australians)

www.ertoa.org.au

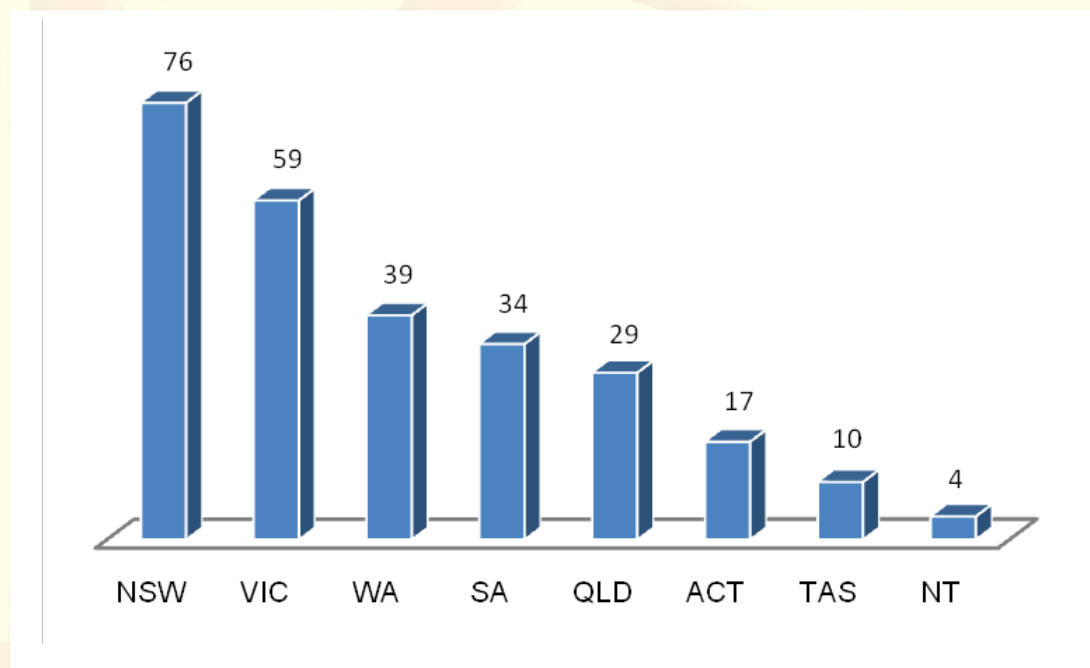


What do ERTOS have in common?

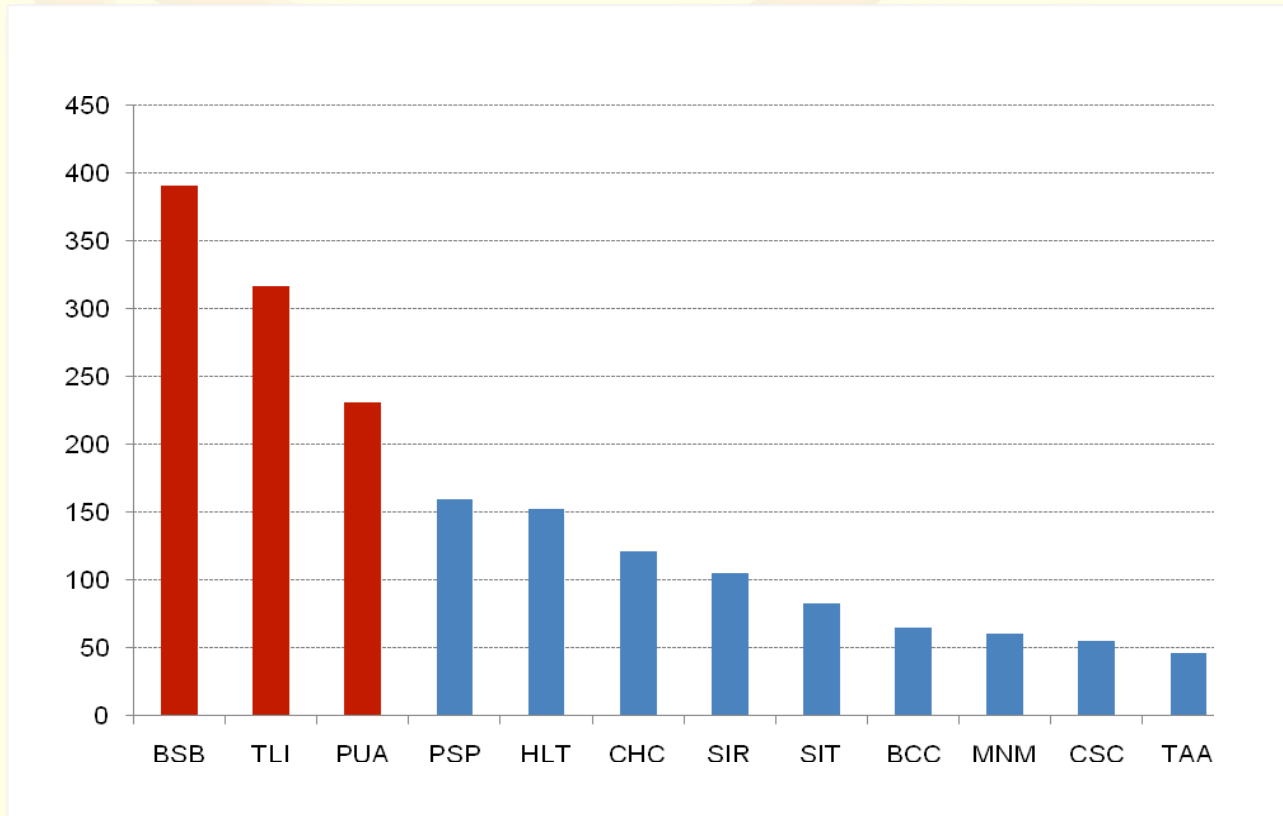
- ✓ They have a strong commitment to developing their staff
 - ✓ They are a Registered Training Organisation (RTO)
 - ✓ The RTO is embedded within the larger enterprise
 - ✓ The enterprise's main business is NOT training
 - ✓ The RTO is about business bottom line!
-
- ✓ 80% of enterprises offer their staff structured training (ABS figures)
 - ✓ Only 22% of enterprises offer staff access to national qualifications (NCVER, 2007)

There are enterprise RTOs registered in all States and Territories of Australia

(256 in total according to NTIS)



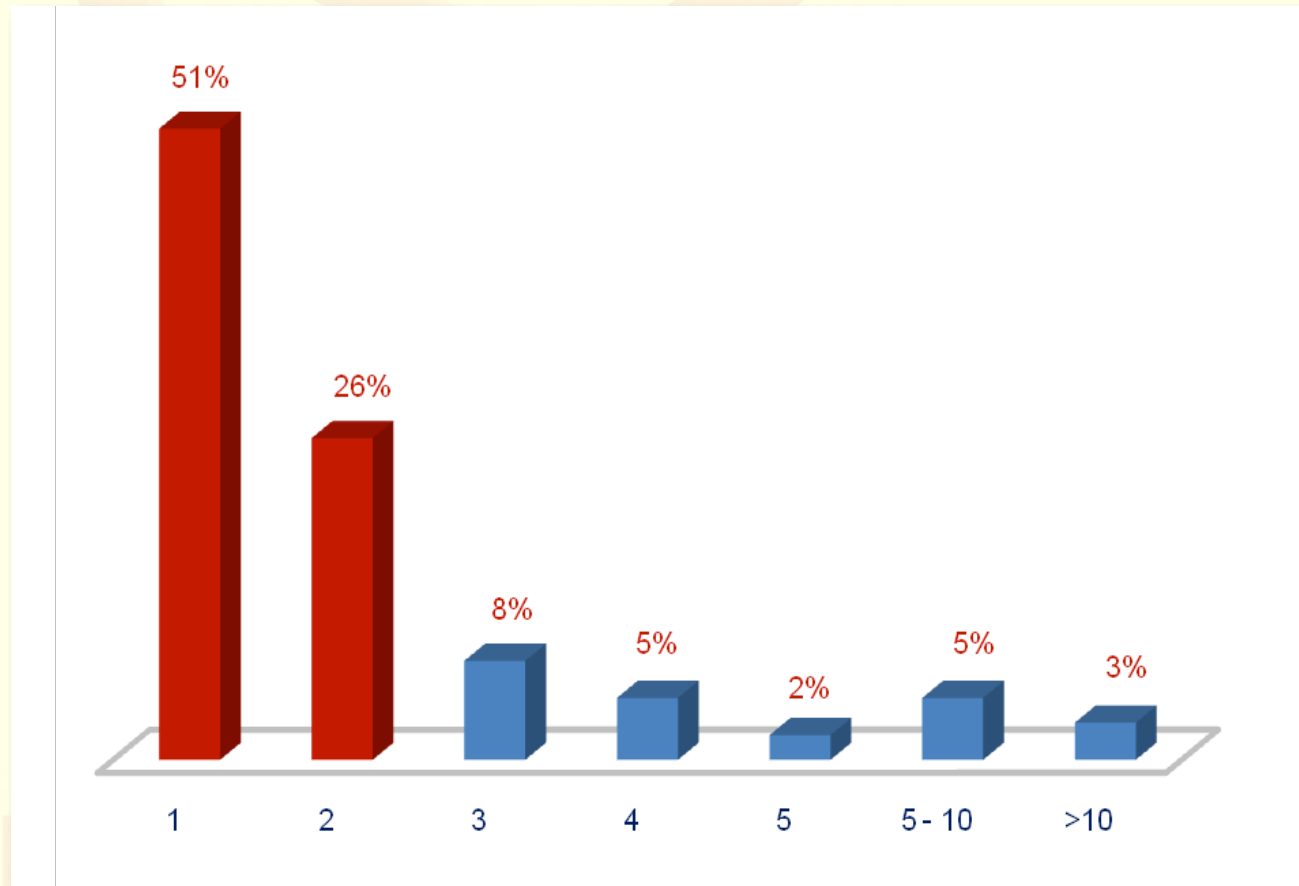
They offer their staff access to qualifications from Training Packages that support the work they will do



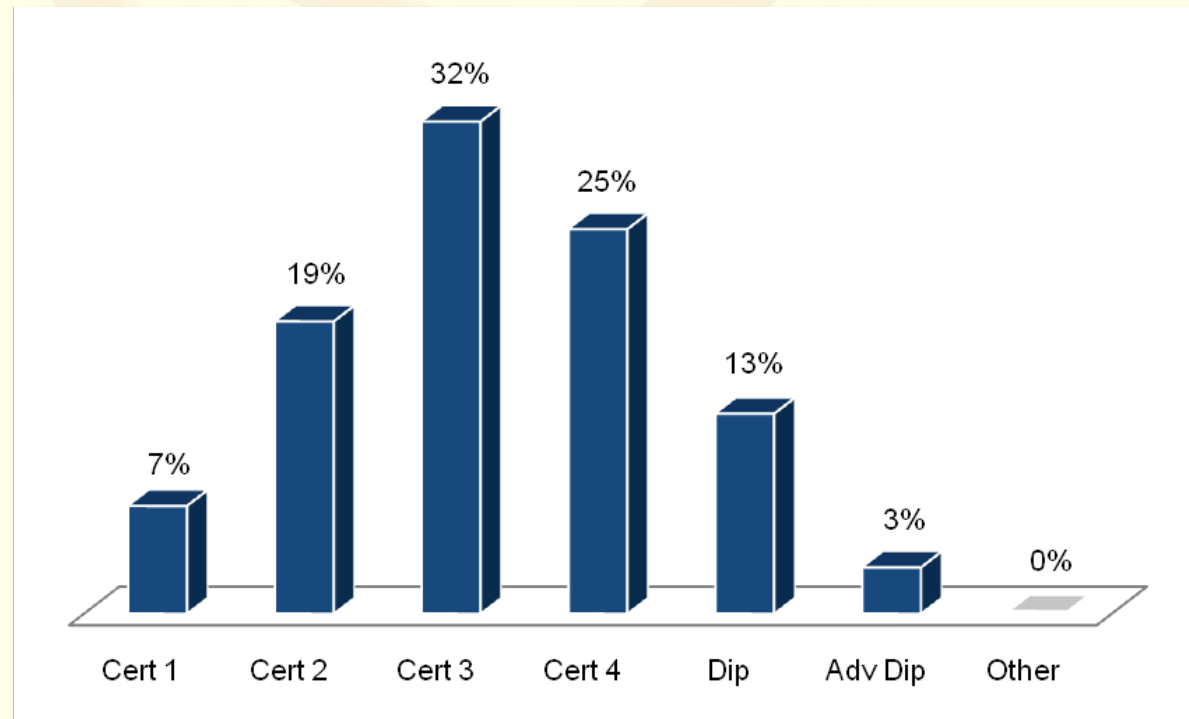
Key to training package codes

BSB -Business Services SIR -Retail Services **TLI -Transport and Logistics** SIT -Tourism, Hospitality and Events
PUA -Public Safety, BCC -Civil Construction Industry PSP -Public Sector MNM -Metalliferous Mining
HLT -Health, CSC -Correctional Service CHC -Community Services TAA -Training and Assessment

Just over half of enterprise RTOs draw their scope of registration qualifications from only one Training Package. The selected Training Package invariably reflected the core business of the enterprise. These enterprises are experts in these areas.



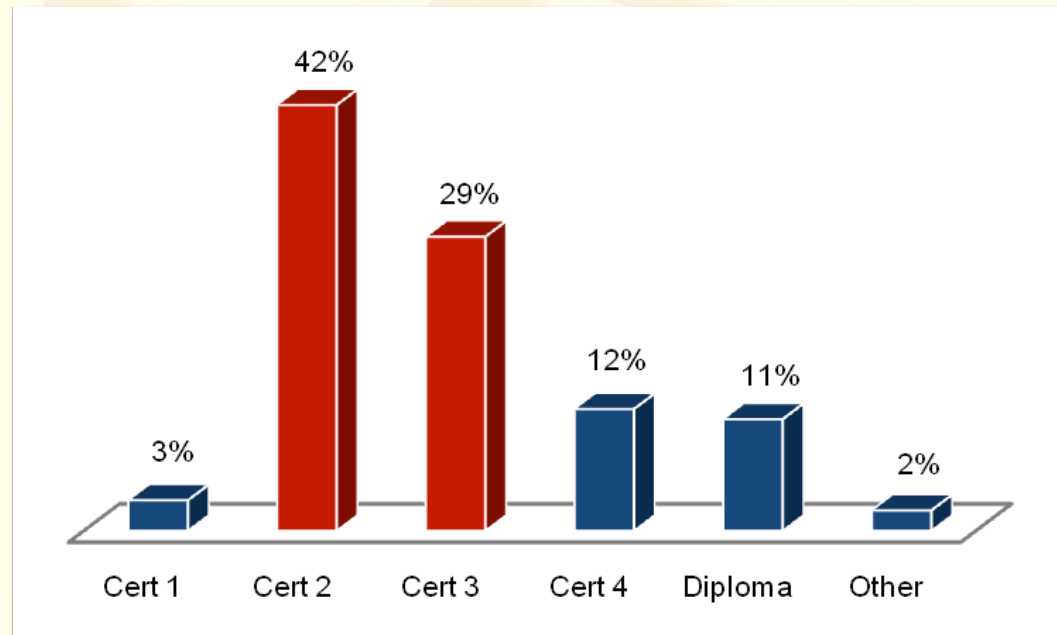
Distribution of qualifications offered by enterprise RTOs - by AQF level



There are real opportunities to up-skill

The total number of qualification completions reported by the sample group* was used to extrapolate an estimate for the total number of qualifications completed for all enterprise RTOs in 2008.

The estimated total is just over 90,000**



* A representative 20% sample of all enterprise RTOs

** The public VET system generated 335,000 completions in 2007 (NCVER)

Competencies completed

Estimated competency completions by all enterprise RTOs in 2008

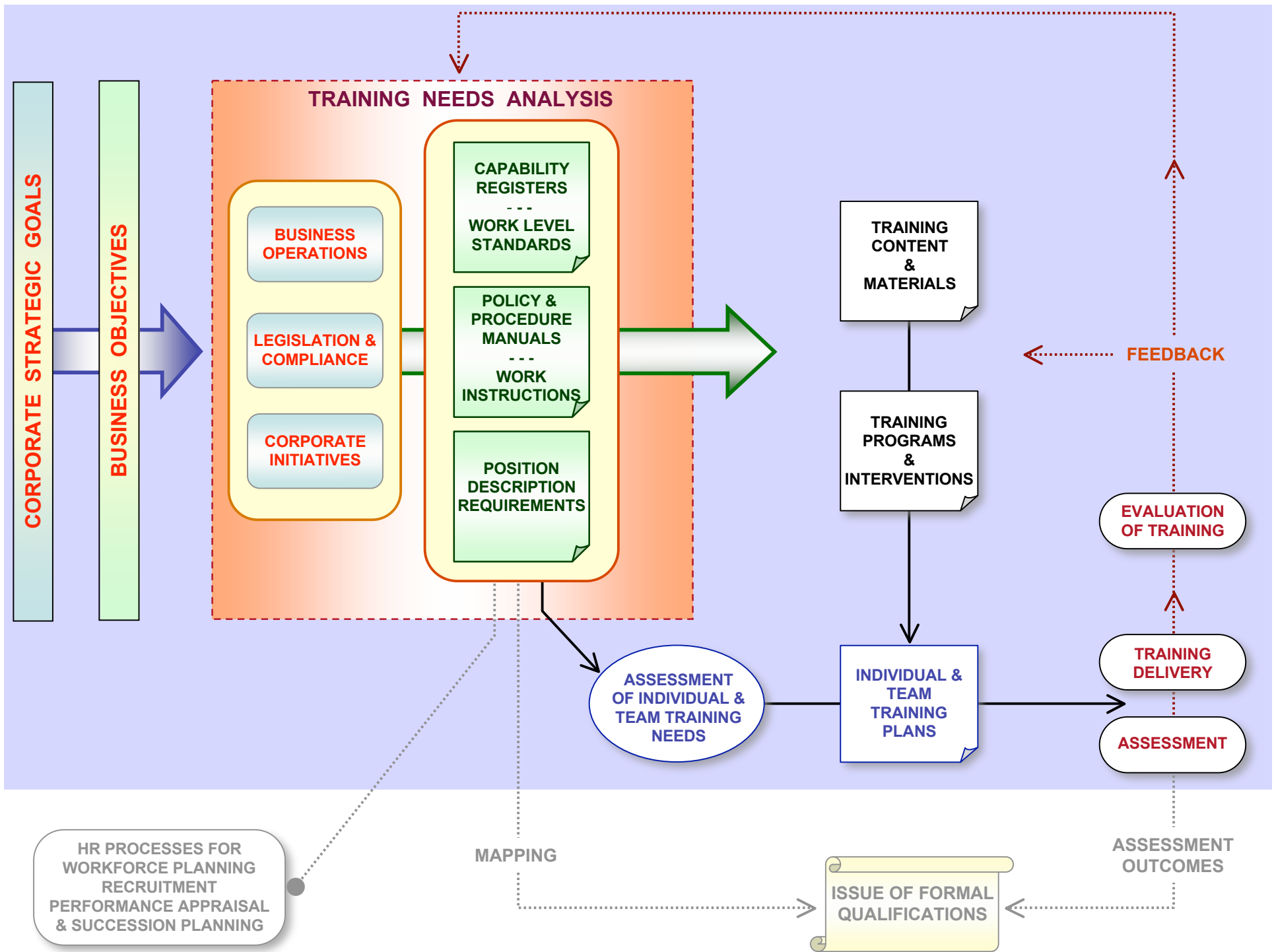
1,008,340

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What does all this mean to expanding the Australian Skills Base?

- ✓ Enterprise RTOs currently represent a small proportion of the 80% of Australian businesses offering their staff some form of formal structured training. If the models of training, assessment, evidence gathering and issuing of qualifications developed and implemented by ERTOA members were used more broadly in other business enterprises they would make a significant contribution to the skills base in Australia without the need to fund additional training places in traditional learning pathways.
- ✓ Training not funded by the Government is not recorded in total VET effort.
- ✓ Campus Review (13 October 2009) suggested that total VET effort in Australia could be under reported by 25%

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